

REQUEST FOR PROPOSALS

In the initial Economic Impact Analysis, the Lincoln Trail region estimated that the region will realize the benefits of over \$651 Million of annual payroll, as well as the economic impact of nearly \$1B in new construction on Fort Knox. It has been well documented that the region will undergo a significant change in the nature of economic activity as Fort Knox becomes the home of two world-class, corporate headquarters: Army Accessions / Cadet Command & the Army Human Resources Command. These two commands alone will provide over 3,000 new government employees (approximately 75% civilian positions) and an additional 800 civilian contract employees.

This region requires an examination of the economic impact of certain aspects of the mission change and transformation that were not known 2 years ago. This will include observations regarding contractor personnel and in particular, an understanding of the impact of reserve component training loads. There are two reserve component training divisions slated to relocate to Fort Knox and their 'training load' is estimated to exceed 20,000 slots each training year. Commissioned and non-commissioned officers, who normally train for shorter periods of time, traditionally occupy reserve component training slots. This impact will have a significant impact on the local economy. Another aspect that requires research is the impact of military personnel review boards – whose members are required to be on station for multiple weeks. Existing economic downturns may have some impact on spin-off employment opportunities and the lodging/restaurant industry may have greater economic benefit than originally thought.

Necessary elements:

- A. Impact of Reserve Component Training & HRC Boards
 - 1. Employment
 - a. Created
 - b. Retained
 - c. Potential expansion of current economic sectors
 - 2. Wage & benefit levels
 - 3. Financial Impact on Lodging/Restaurant Industry
 - 4. Other Retail Impacts.

- B. Contractor Impact
 - 1. Employment
 - a. Created
 - b. Retained
 - c. Potential expansion of current economic sectors
 - 2. Wage & benefit levels
 - 3. Commercial Real Estate Impact
 - 4. Other Retail Impact.

- C. Tax Revenue
 - 1. Occupational Tax Base
 - a. Current
 - b. Projected
 - 2. Potential business tax base
 - 3. Potential business tax base

Pre-qualification Requirements: Research Services; Economic Analysis Experience; Experience with Federal / Military Impact Projects.

Expanded scope of services can be obtained from the Lincoln Trail Area Development District:

613 College Street Road
Elizabethtown, Kentucky 42701
(270) 769-2393
wendell@ltadd.org

Selection will be based on the experience of the firm in similar projects, qualifications of the firm's staff, quality of work, and ability of firm to perform work in a timely manner.

Qualified firms/entities should submit letters of interest and proposals electronically to the Lincoln Trail Area Development District at 'wendell@ltadd.org' by 4:30 p.m. EDT on June 12, 2009.